

Message Text

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E.O. 11652 N/A

TAGS: BEXP, UR

SUBJ: CLUPAK INTEREST IN LICENSING TECHNOLOGY

REF: STATE 211508

1. COMMERCIAL OFFICE FOLLOWED UP WITH MINISTRY OF PULP AND PAPER INDUSTRY REGARDING POSSIBLE INTEREST IN CLUPAK'S TECHNOLOGY FOR PRODUCTION OF EXTENSIBLE PAPER. MINISTRY OFFICIAL ADVISED THAT CONSIDERATION OF CLUPAK PROPOSAL WAS CONTINUING BUT THAT SOVIET SPECIALISTS HAD NOT RPT NOT FOUND TECHNOLOGY TO BE OF GREAT INTEREST.

2. COMMERCIAL OFFICE WILL CONTINUE CONTACTS WITH MINISTRY ON THIS SUBJECT. MINISTRY'S REACTION TO DATE WOULD NOT INDICATE THAT VISIT BY COMPANY OFFICIALS AT THIS TIME WOULD BE PRODUCTIVE. IN THIS CONNECTION WE RECALL THAT SOVIETS WERE FIRST INTRODUCED TO CLUPAK'S EXTENSIBLE PAPER TECHNOLOGY IN FEBRUARY 1969 WHEN CLUPAK PARTICIPATED IN ONE OF THE FIRST SOVIET SPECIALIZED EXHIBITIONS (THROUGH WELT INTERNATIONAL). GIVEN FACT THAT CONTACTS BETWEEN CLUPAK AND SOVIETS ON THIS SUBJECT DATE BACK AT LEAST FIVE YEARS IT WOULD APPEAR THAT SOVIETS DO NOT REGARD THIS AS PARTICULARLY HIGH PRIORITY MATTER AND WE WOULD NOT BE SURPRISED IF MINISTRY OF PULP AND PAPER WERE IN NO HURRY TO RESPOND TO CLUPAK.

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